



Two words to connect  
you to the whole world  
of oil and gas

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**ENERGY  
DAIS**

Simplifying Energy

## ENERGY NEEDS SYNERGY



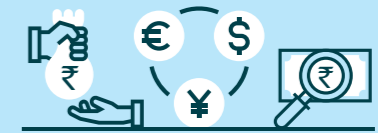
Energy is the largest industry in the world. Yet, somehow, it is also the most disconnected. Leading to loss of efficiency that, in some instances, can be plugged with simple technological innovations.

Increasing efficiencies can help oil companies stay strong during the downturn as well. A growing number of projects can break even at oil prices in the high \$20s.

## WHY YOU NEED MORE EFFICIENCY?



Statoil's Johan Sverdrup field in the North Sea reached break-even price of **development costs at \$25 per barrel.**



According to Barclays's latest E&P Spending Survey, oil and gas industry capital **expenditures to increase by 7%** in 2017.



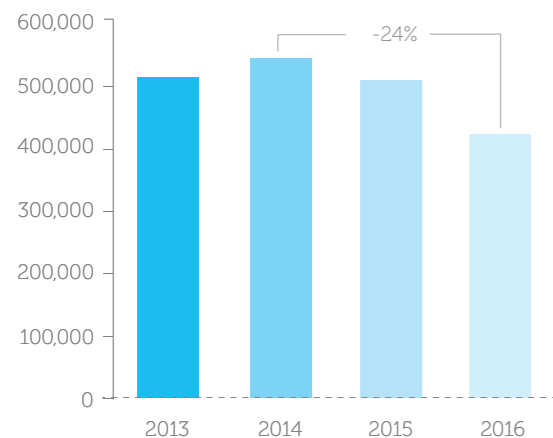
When the industry starts recovering oil-field services (OFS) companies will likely start **taking back price concessions** they gave IOCs when the market collapsed.



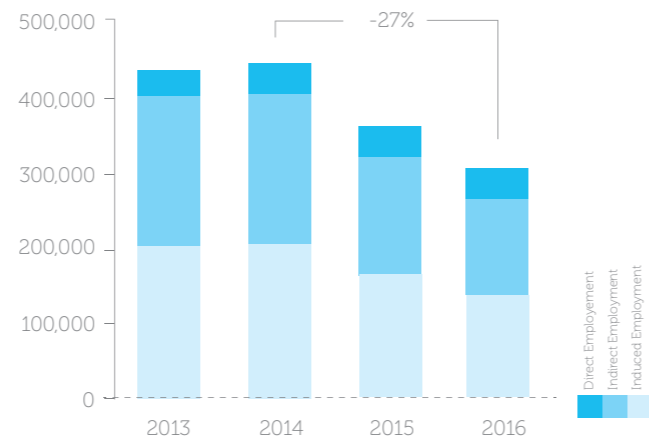
Upstream companies will face a greater challenge. The loss of experience, knowledge and skills in the wave of worker layoffs could **push development costs up** if not carefully monitored.

# OIL PRICES JITTERS RESULTED IN LOSS OF CRITICAL TALENT

Number of U.S. employees in upstream oil and gas



Number of U.K. offshore employees in upstream oil and gas



Source: U.S. Bureau of Labour Statistics; Oil & Gas U.K. Economic Report 2016; Strategy & Research

## What should your approach as an oil executive be?

Oil and Gas executives will face multiple structural and cultural issues in the years to come. The world of oil and gas is changing at a pace more rapid than ever before. Worker layoffs have eroded talent to an extent that most organizations

are struggling to fill key positions with suitable talent. Systems and processes will have to be revisited and re-engineered to the new realities of an evolving marketplace.

To start planning for the future, oil and gas leaders in all segments might consider some fundamental questions:

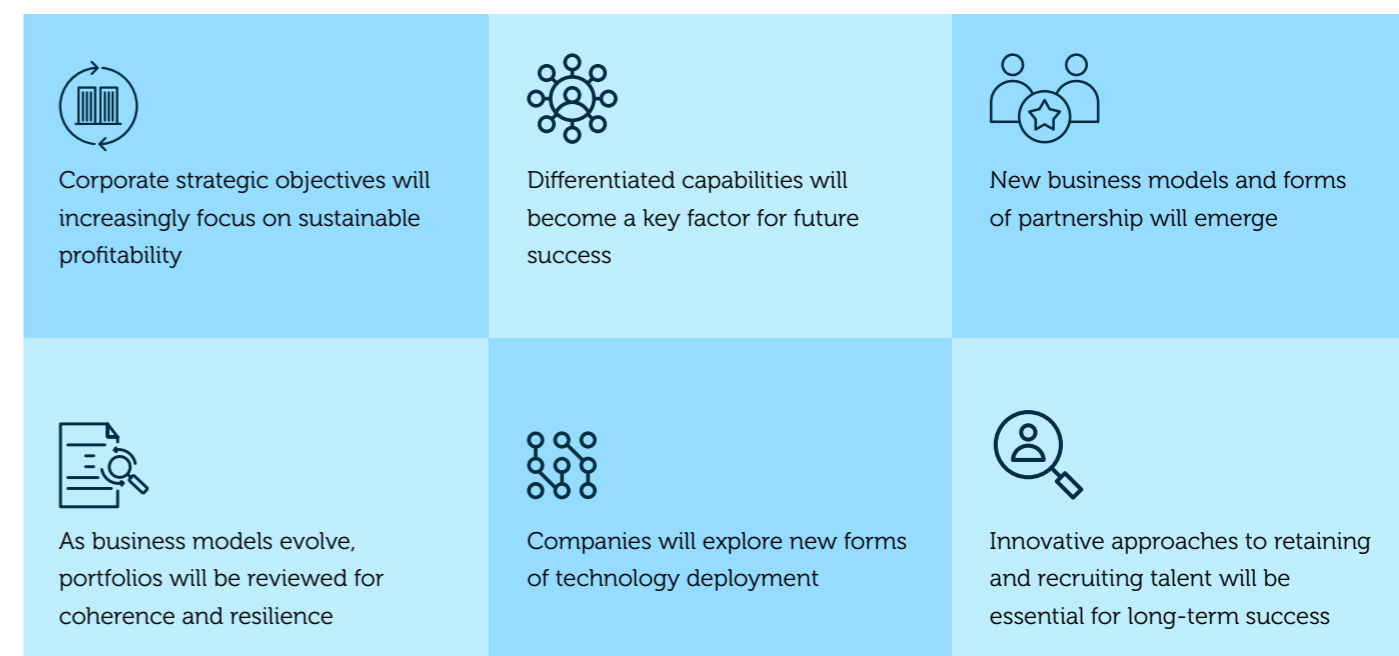


# SUPPLY-CHAIN COLLABORATION CAN UNLOCK OPPORTUNITIES UPTO \$240 BILLION IN 5 YEARS

Capex by asset class (2017-21), \$billion	Capex by project type (2017-21), \$billion	Estimated number of projects (2017-21)	5-year total potential savings, \$billion
Onshore 225 / 325	Conventional 175 / 225	50,000	9 / 35
	unconventional 50 / 100	100,000	5 / 30
Offshore 300 / 450	Subsea tieback 100 / 150	100,00	20 / 60
	Steel platform 125 / 175	5,000	13 / 26
	FPSO 75 / 125	50	4 / 19
LNG 200 / 275	Liquefaction 150 / 200	50	23 / 40
	Regasification 50 / 75	50	4 / 15
Midstream 125 / 150	Pipelines 125 / 150	200	13 / 23
<b>Totals</b>	<b>850 / 1,200</b>		<b>90 / 246</b>

McKinsey/Company | Source - Interviews; literature searches; Oil & Gas Journal; Rystad; team estimates; web searches

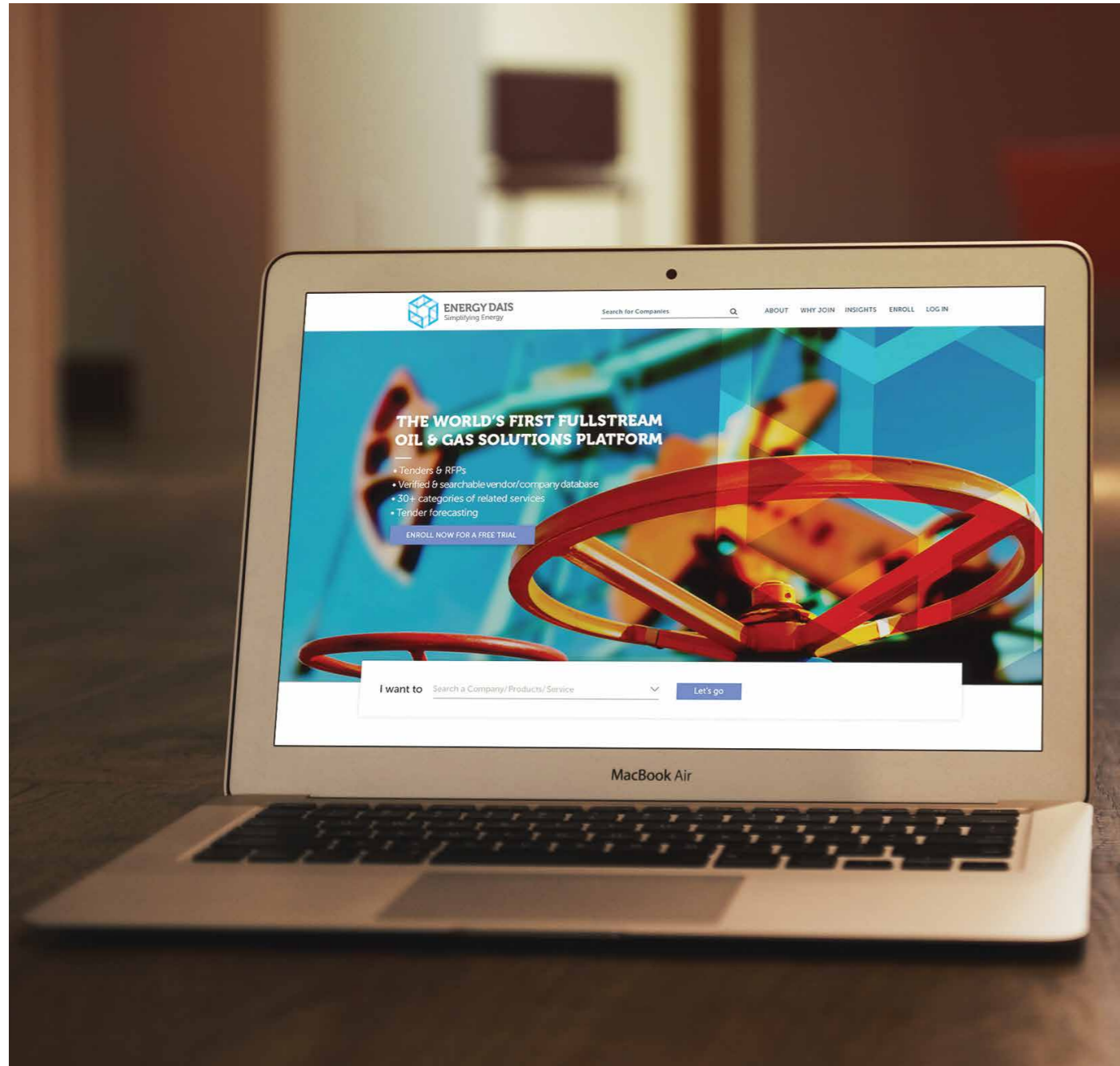
As companies address these challenges, we see a number of business models and strategic responses emerging between now and 2020:



Source: <https://www.strategyand.pwc.com/trend/2017-oil-and-gas-trends> | PWC 2107 Oil and Gas trends

ONE VOICE. ONE VISION. ONE PLATFORM FOR OIL AND GAS ALL OVER THE WORLD.

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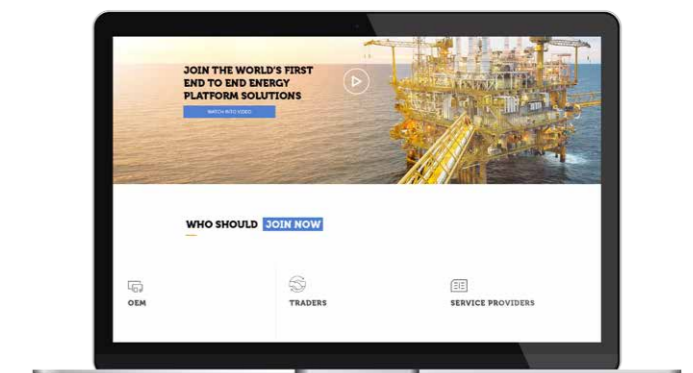
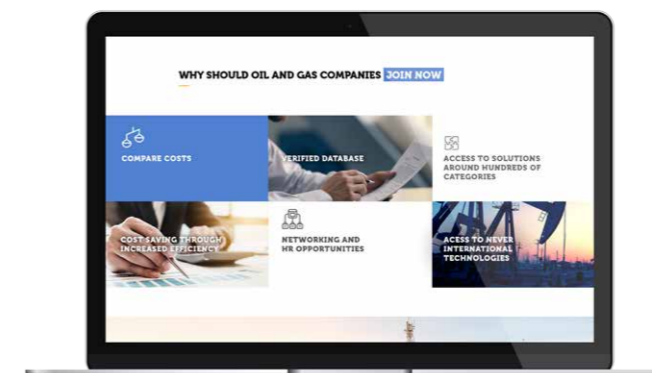
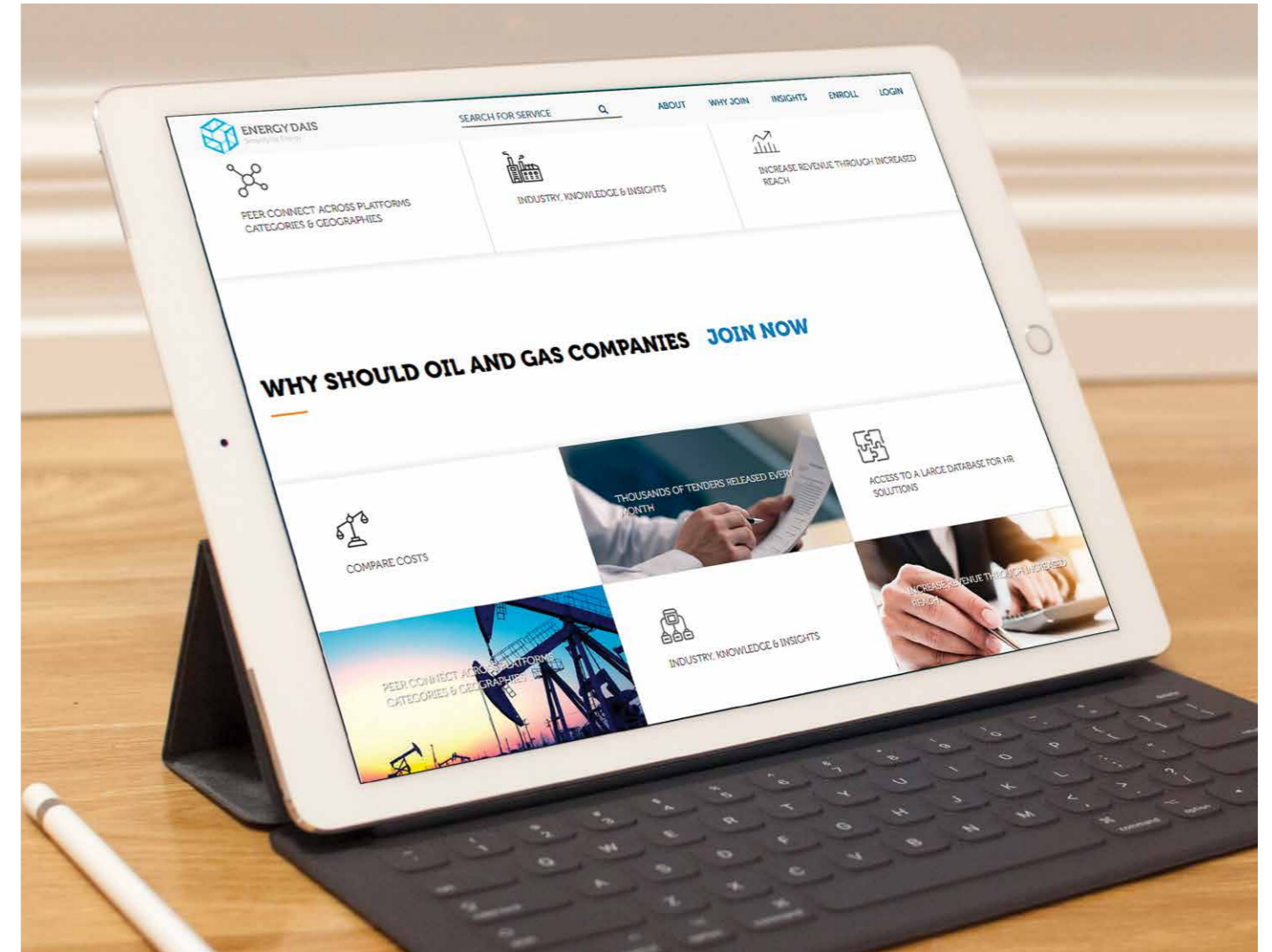


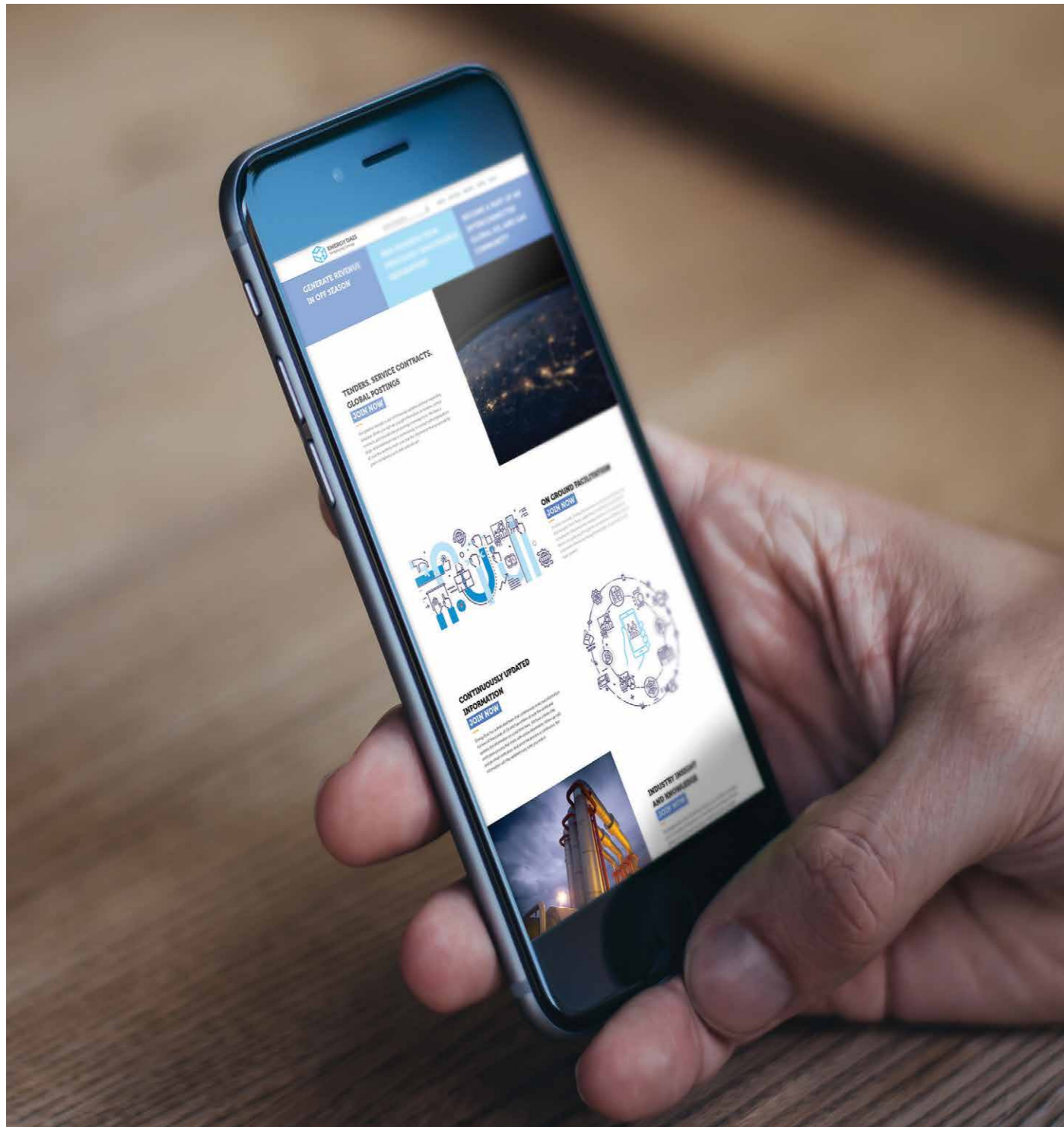
As the Oil and Gas sector wades its way through uncertain times, Energy Dais aims to serve as a single point of solution for different requirements by bringing people from all sectors of oil and gas together.

It is a global movement that aims at bringing the energy sector together on a single platform in order to increase cross

organizational and international efficiencies through shared resources and common goals.

We endeavor to open up opportunities for manufacturing, engineering, service, audit and exploration organizations all around the world by overcoming barriers of culture, language, geographies and politics and make it as simple as doing business within your own country.

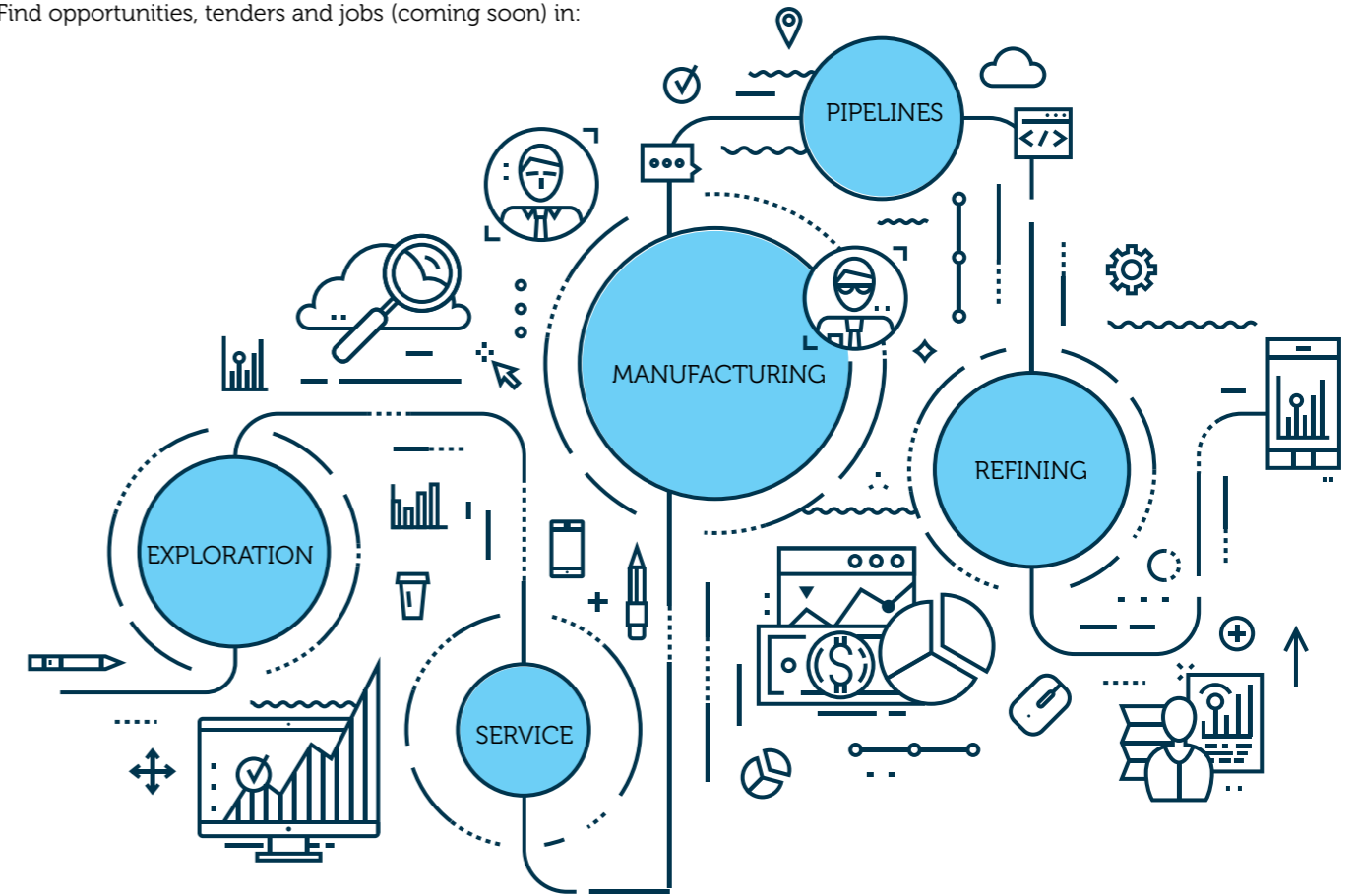




## A GLOBAL PLATFORM FOR OPPORTUNITIES IN OIL AND GAS TENDERS, RFPs, NETWORKING AND MUCH MORE

Connected. Fast. Cost efficient.

Find opportunities, tenders and jobs (coming soon) in:

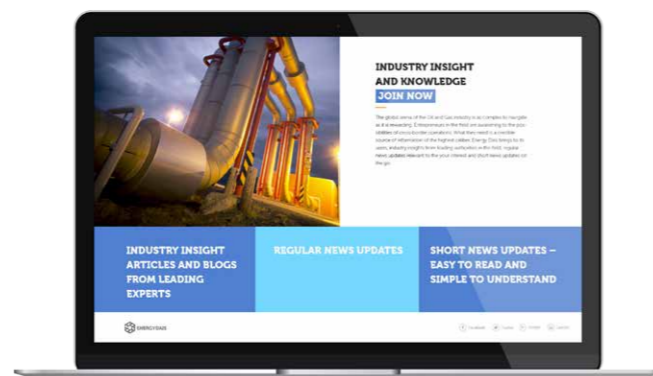











## GET ACCESS TO A GROWING SEARCHABLE, VERIFIED AND UP-TO-DATE GLOBAL OIL AND GAS DATABASE

OIL AND GAS TENDERS, SERVICE CONTRACTS AND OPPORTUNITIES FROM THE WORLD OVER.

Discovering and closing new business and increasing efficiencies in already established ones is difficult. For decades, Oil and Gas companies have operated locally with the ability of their limited network, whereas, a whole world of

opportunities exists that can be opened up with an efficient platform such as Energy Dais. Our prime focus is to create a machinery which allows users and organizations access new opportunities.



 <p><b>150</b> 150 years of combined industry experience</p>	 <p>We bring you Tender opportunities within 24 hours of release</p>	 <p>Dedicated Tender and RFQ team to manage your requests and queries</p>
 <p>Post a request feature allows you to publish your requirement to the right vendor in minutes</p>	 <p>Instant results from a database of more than 20,000 companies</p>	 <p>A one of a kind growing searchable database in the international oil and gas sector</p>
 <p>Verified results</p>	 <p>Continuously updated and expanded database and contact information</p>	 <p>Searchable database across more than 100+ categories</p>

## SERVICE CONTRACTS. GLOBAL POSTINGS. TENDERS.

Our greatest strength is our continuously updated and ever expanding database. When you register your company or sign up individually with us, it will allow access to information on tenders, service contracts and international job postings

(coming soon). We have a large, dedicated team that is continuously in contact with organizations all over the world to make sure that the information that we provide to you is completely up to date and relevant.



## OPPORTUNITIES. EFFICIENCIES. CONNECTIONS.

An inter-connected international platform that brings together the entire international Oil and Gas community, opens up access to areas and opportunities that local players could not before seek. It allows organizations to be active and operational at full strength and generate full scale revenue

even in off season and seek business from geographies previously out of reach. So, for instance an exploration partner in Canada can seek opportunities in the southern hemisphere even during the off-season months of November-March enhancing the bottom line.



Generate revenue in off season



Seek business from previously inaccessible geographies



Become a part of an interconnected global Oil and Gas community



## ON GROUND FACILITATION

In select countries, Energy Dais provides an on-ground infrastructure that includes think tanks, legal advisors and feet on street for compliance, filing and market entry strategy

solutions. Our experienced teams can guide you through the complexities of different nations and create efficiencies through knowledge of governance and policies..



Legal advice



Compliance



Market entry facilitation



Paperwork and local assistance



Logistics

## WHY YOU SHOULD JOIN **energydais.com**

### IF YOU ARE AN OIL AND GAS COMPANY:



#### COMPARE COSTS. INCREASE EFFICIENCIES.

With Energy Dais, you get the option of comparing costs from all over the world between products and services of various companies. Depending on your requirements, you can access organisations, understand the leadership, projects delivered, peer reviews and case studies and ask specifically for RFPs and quotes for unprecedented level of efficiencies.

#### GET THE BEST SOLUTION TO YOUR REQUIREMENT NOT JUST WHAT IS THE CLOSEST

As practice, there are a few trusted vendors that each company reaches out to. But the landscape is continuously

changing with newer technologies. Energy Dais is your gateway to a larger world of products and services that can allow you to increase your revenue through cost efficiencies and increased competition in your vendor database.

#### THE REPOSITORY OF THE WORLD OF OIL AND GAS CONTACTS AND INFORMATION

Up until now, most Oil and Gas exploration organizations had limited options in terms of service providers and consultants. They played in what was mostly a regional environment. There could not be a real cost comparison because the same factors (policies and infrastructure) affected all players alike.

## INDUSTRY INSIGHTS AND KNOWLEDGE

Energy Dais brings to its users, industry insights from leading authorities in the field, regular news updates relevant to your

interest and short news updates so you know the highlights of all that is going on, on the go.



Industry insight articles and blogs from leading experts



Short news updates – easy to read and simple to understand



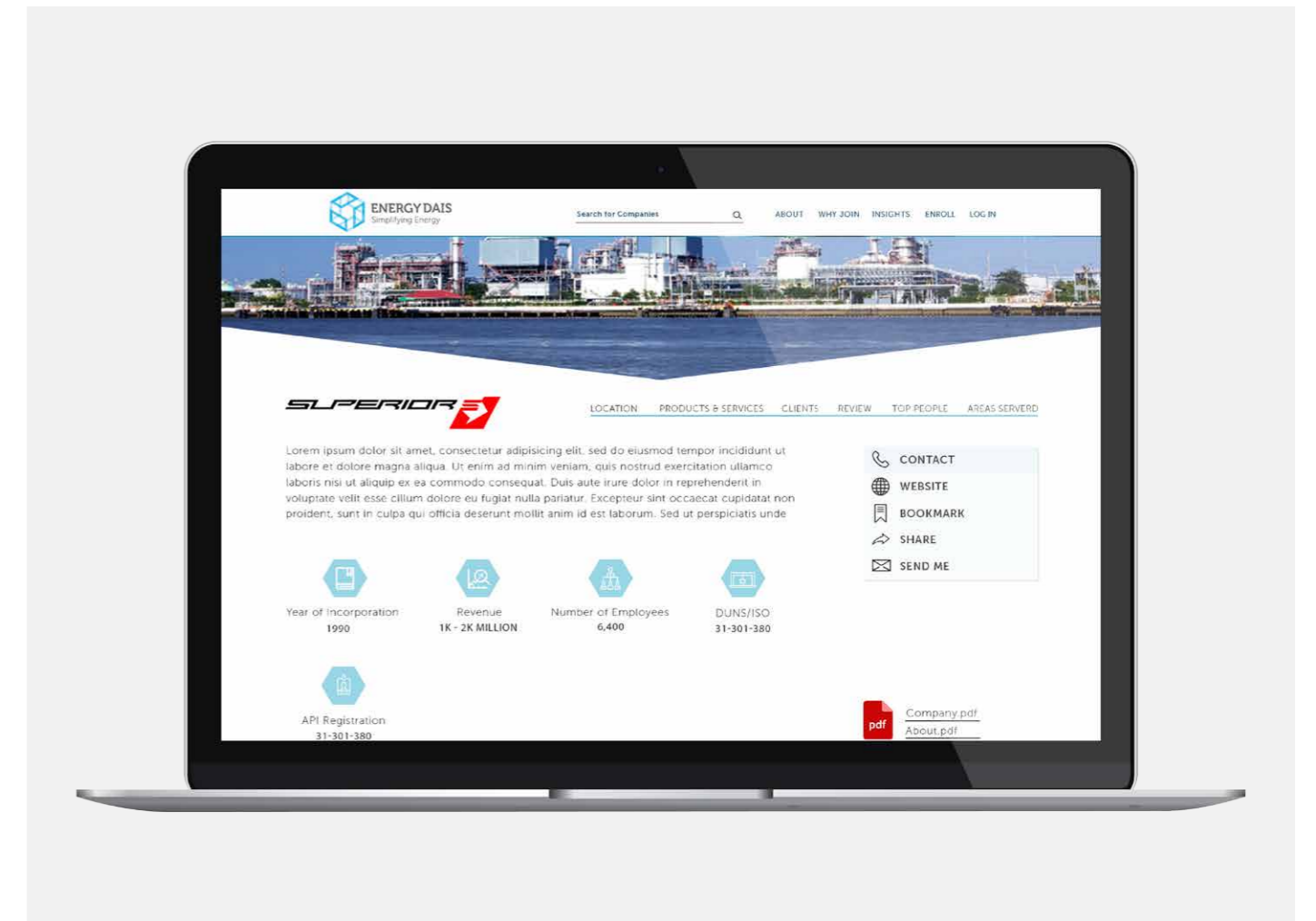
Regular updates

## IF YOU ARE A SERVICE PROVIDER:

### SHOWCASE YOUR COMPANY TO THE WORLD'S LARGEST DATABASE OF OIL AND GAS

The greatest challenge an Oil and Gas services organization faces while marketing itself is the ability to reach the right set of audiences. When you create your company page with Energy Dais, not only do you get access to tens of thousands

of organisations but you also have the opportunity to display the greatest strengths of your organization to the topmost and key players in the industry.



## WHY CREATE YOUR COMPANY PAGE



Showcase your strength to the world's largest database of Oil and Gas companies



Be present on an internationally credible platform for Oil and Gas industry



Be accessible to thousands of daily search queries



Take your business beyond borders

## DISPLAY YOUR COMPANY. YOUR WAY.

Just as service providers seek business opportunities, large, exploration and manufacturing companies seek reliable partners for various parts of the business chain. Energy Dais

offers your organization to display the information of your organization in a logical and credible manner which is easy to browse and reach the highlights from.



Customisable dashboard to showcase your competencies in order of preference



Easily manageable and accessible information



Intuitive and intelligent interface with recommendations and presets



Complete control and security of your organisation's display and information



Customisable feed for tender and RFQ requests



Access to customized intelligence, knowledge and content straight from the dashboard

To join the movement log onto [energydais.com](https://energydais.com) to Sign up or call us at +1(587) 434 3245





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